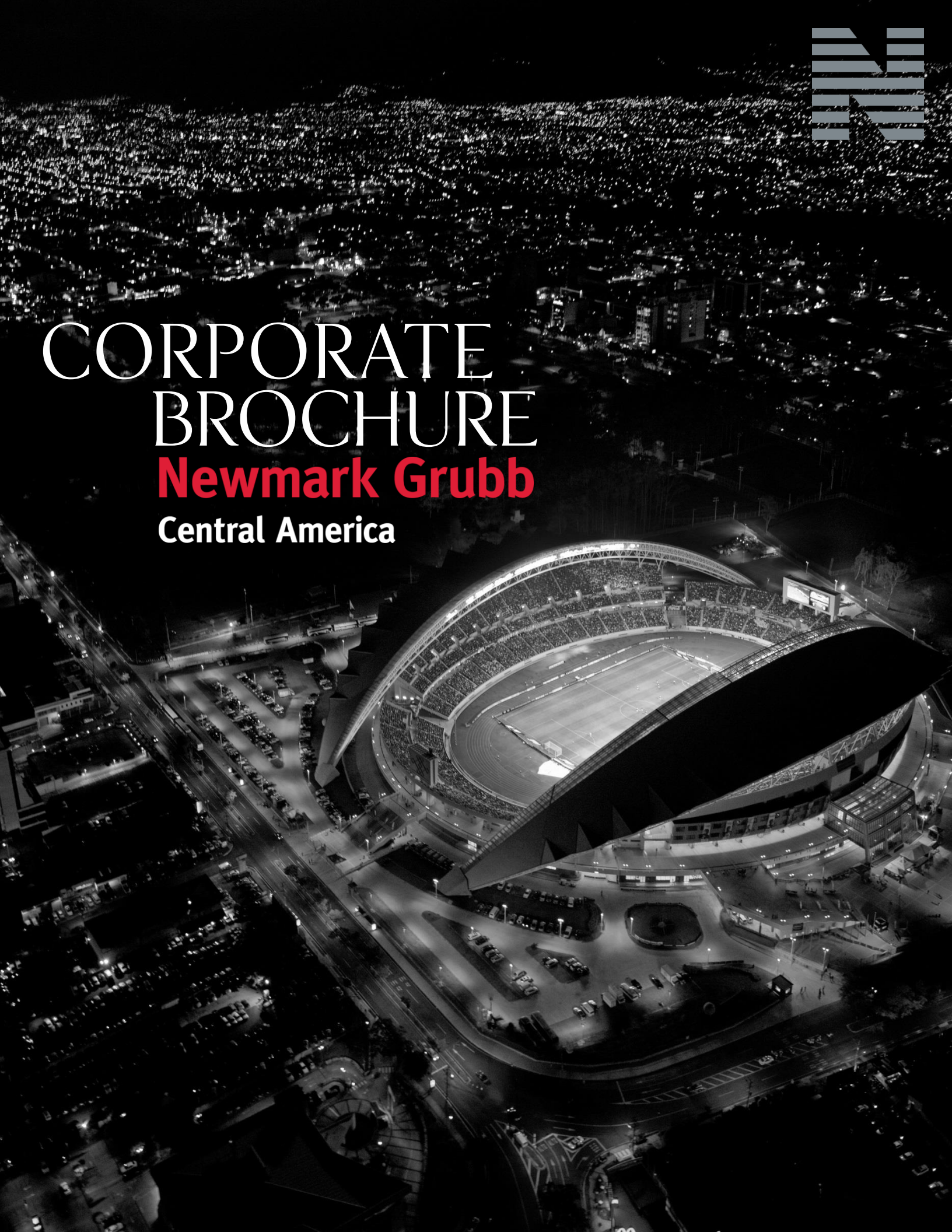




CORPORATE
BROCHURE
Newmark Grubb
Central America



NEWMARK GRUBB CENTRAL AMERICA, AN EXCLUSIVE A MEMBER OF NEWMARK GRUBB KNIGHT FRANK

Newmark Grubb Knight Frank is one of the world's leading commercial real estate advisory firms. We provide comprehensive Real Estate solutions to prominent multinational corporations and institutional investors across the globe.

OUR SERVICES

• **Brokerage services**

Our professionals take time to get to know their clients in depth, understand their strategy, requirements and financial objectives, in addition to learning the most important property specifications and measuring the essential market dynamics in:

- Retail
- Industrial
- Office
- Hotels and Resorts
- Residential
- Land

• **Property Management**

Newmark Grubb Central America provides property management to preserve and enhance the value of each and every one of the assets your company owns.

• **Project Management**

Newmark Grubb Central America successfully coordinates the overall process of managing our clients' venture requirements in order to meet their goals and improve performance. We act as facilitators, making sure that all the components of the project are working together correctly, so that we can guarantee the specified timelines, quality of work and budget.

- **Appraisals**

Our team will help you perform reliable assessments. We know that when a customer receives the approval to evaluate an asset or an entire portfolio, time is money. For this reason we emphasize on speed, efficiency and accuracy when delivering our recommendations. We also offer appraisals on international standards (MAI and USPAP Certified).

- **Market Analysis**

We measure markets and their geo-demographic composition to obtain qualitative and quantitative data, personalized for each client's needs. Among our main market studies, we offer complete analysis on:

1. Real Estate developments
 2. Retail (best store location)
 3. Feasibility
 4. Demographics
- Among others...

- **Consulting**

Our consulting services help our customers optimize assets and reduce risks in the process of entering the global market, through the use of relevant talent and functional savings. Also, as your trusted advisor, we work strategically with other support functions such as:

- Marketing and sales: Thanks to a specialized team we can advise our clients on the best ways to expand their sales through outstanding marketing.
- Financial Analysis: Our Company has a team of experts ready to give technical and legal advice on any financial procedure, according to the market situation on that specific moment.
- Logistics, Engineering and architecture: We work with civil and mechanical engineers, surveyors and architects who can develop and design projects according to customer expectations.
- Due diligence: We guide our customers through technical, environmental and legal procedures.

- **Newmark Grubb Central America Green**

We offer consulting services and sustainable designs in order to obtain international certifications such as the LEED certification.

NEWMARK GRUBB IS AROUND THE WORLD

We act as the single point of contact for our clients, regardless of location. Our clients benefit from access to on the ground professionals who possess comprehensive local market intelligence and an in-depth understanding of their respective markets.



More than 370 offices on 6 continents.

SOME OF NGKF'S WORLDWIDE CLIENTS

Advertising, Public Relations and Marketing

aQuantive, Inc.
Bartle Bogle Hegarty LLC
Deutsch, Inc.
GA Communication Group
Havas North America, Inc.
McCann Worldgroup
Mcgarrybowen
MWW Group, Inc.
Saatchi & Saatchi Worldwide

Not-for-Profit, Education and Healthcare

AARP
ASPCA
Autism Speaks Inc.
Columbia University
Cornell University
DeVry University
The Jackie Robinson Foundation
New York University
Northwestern University
NPR
Pace University
Sesame Workshop
Sierra Club
United Nations Foundation

Fashion and Apparel

Barneys New York
BCBGMAXAZRIA
Billabong
Bloomingdale's, Inc.
Coach, Inc.
Eileen Fisher, Inc.
The Judith Ripka Companies, Inc.
kate spade
Levi Strauss & Co
Liz Claiborne, Inc.
Paul Stuart
Rocawear
Steve Madden Ltd.

Financial Services

Apollo Global Management, LLC
The Blackstone Group L.P.
Capital One
The Carlyle Group

Centerbridge Partners, L.P.
Citigroup Inc.
Eton Park Capital Management, L.P.
GSO Capital Partners LP
Harbinger Capital Partners
International Fund Services (N.A.) L.L.C.
JPMorgan Chase & Co.
Merrill Lynch & Co., Inc.
Paulson Investment Company, Inc.
Providence Equity Partners LLC
QVT Financial LP
TPG-Axon Capital Management, L.P.
WL Ross & Co. LLC
Law Firms
Cahill Gordon & Reindel LLP
Chadbourne & Parke LLP
Cleary Gottlieb Steen & Hamilton LLP
Cooley LLP
Debevoise & Plimpton LLP
DLA Piper
Duane Morris LLP
Fisher & Phillips LLP
Fitzpatrick, Cella, Harper & Scinto
Greenberg Traurig
Kramer Levin Naftalis & Frankel LLP
Lewis Brisbois Bisgaard & Smith
Nixon Peabody International LLP
Orrick, Herrington & Sutcliffe LLP
Patton Boggs LLP
Pepper Hamilton LLP
Ropes & Gray LLP
Squire Sanders
Venable LLP
Weil, Gotshal & Manges LLP

Media, Communications and Entertainment

AEG Live LLC
Bloomberg L.P.
CBS Corporation
Clear Channel Outdoor, Inc.
Corbis Corporation
Getty Images, Inc.
Home Box Office, Inc.
ION Media Networks Inc.
Major League Baseball
Marvel Enterprises, Inc.
National Basketball Association, Inc.
Primedia Inc.
SFX Entertainment Inc.

Real Estate

AmTrust Realty Corporation
AREA Property Partners
Broadway Partners Fund Manager, LLC
The Chetrit Group, LLC
Extell Development Company
Jamestown Properties
Malkin Properties, L.L.C.
Mitsui Fudosan America, Inc.
Paramount Group, Inc.
Rockrose Development Corp.
Ruben Companies
SL Green Realty Corp.
Vornado Realty Trust
Retail and Food Services
Best Buy
The Capital Grille
Chipotle Mexican Grill, Inc.
Crumbs Bakeshop, Inc.
CVS Caremark
Five Guys, Inc.
General Nutrition Centers, Inc.
Le Pain Quotidien
McDonald's
Nestlé Nutrition
The Palm Restaurant
Pret A Manger (USA) Ltd.

Technology and Telecommunications

Adobe Systems Incorporated
Ariba, Inc.
Aspen Technology, Inc.
AT&T
Avaya Inc.
Computershare Limited
Converse, Inc.
facebook
Huawei Technologies Co., Ltd.
McAfee, Inc.
Motorola Inc.
Nuance Communications, Inc.
Oracle Corporation
Panasonic Corporation of North America
SafeNet, Inc.
Siemens Enterprise Communications
SunGard
Telx
Verizon Communications Inc.
WebMD, LLC

NEWMARK GRUBB CENTRAL AMERICA'S OPERATIONS

- **Our office**

It's located in Pozos, Santa Ana; at Madrid Office Center, from where we cover Costa Rica's seven provinces and the entire Central American Real Estate market.

- **History**

Newmark Grubb Central America was founded in 2002 as a real estate consulting company. Newmark Grubb Central America goes far beyond being just a real estate brokerage firm. Our experience has taught us to focus not only on the present features of the business, but also on the creation of a long term relationship with our customers.

- **Newmark Grubb Central America Team**

We have a team of consultants that were fully trained in the different areas of the market, with several years of experience, and fluent on different languages such as Spanish, English, French, Italian and Portuguese.

- **Corporate and brokerage services:**

Full service in the area of real estate.

SOME OF NEWMARK GRUBB CENTRAL AMERICA'S CLIENTS

- RIU Hotels
- Cuestamoras Group
- Promerica Bank
- Bticino
- BAC San Jose / Credomatic
- Citibank
- Scotiabank
- Mercado de Valores
- Subway
- Dolphin Capital
- Phoenix Tower International
- Contempo Developers
- Civitar Developers
- Colon Group/ Viajes Colon
- Campo Lago
- FH Legal
- Kapital Group
- Bansol
- Grupo Vargas Matamoros
- Constructora Sicsa
- La Oliva Verde
- Presidente Hotel
- Garnier & Garnier
- Roble Group
- Canada-Israel Investment Fund
- AP Developments, AP Construction
- Big Cola
- Oakridge Investments
- Amway
- avVenta
- Taco Bell
- Garzu Group
- Mitsubishi Motors / Veinsa
- Condal Group
- Azafran RestaurantsCircuito S.A.
- WNS
- BCR
- Popeye's Chicken
- Banco Improsa
- Anixter
- Dippin'Dots



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